



Key:


Int'l Networking Opportunity
Speakers - Workshops
Master Classes
BNI Directors Day & Day 2 Australia Conference
Sponsors - Trade Stands

BNI INTERNATIONAL DIRECTORS DAY Wednesday 30th June

8.00	REGISTRATION OPENS	Pearl Room
09.30	Welcome (Robert, Avryl, Frederick) 10	Pearl Room
09.40	Norm Dominguez CEO BNI 60 "Good to Great" 	
10.40	Dan Garlick 40 "Making use of media on the internet to promote BNI and your business" 	Pearl Room
11.20	Peter Hemmen 40 "How to grow a region" 	Pearl Room
12.00	LUNCH / NETWORKING	Summit Room (2nd Floor)
13.30	Niiraj Shah 40 "How to use social media to grow & brand your BNI business in just 20 minutes a day" 	Pearl Room
14.10	Lindsay Adams 40 "Creating Referrals for Life" 	Pearl Room
14.50	Norm Dominguez 30 "CEO Address" 	Pearl Room
15.20	Frank De Raffe 40 "How to Dominate your Marketplace" 	Pearl Room
16.00	Close	
18.00	6pm Onwards Pre Conference Drinks, Mixer/Get Together (Cash Bar)	Mandarin Oriental bar: ground floor

DAY ONE INT'L MEMBERS EVENT Thursday 1st July 2010

07.00	REGISTRATION OPENS Morning Coffee/Tea/Light Snacks	Emerald Room / Foyer
08.45	Conference bell rings!	
09.00	Welcome (CEO & ND's Robert French, Avryl Au) 15	Sapphire Room
09.15	Frank De Raffe 60 "Creating Greater Profits in 2010" 	Sapphire Room
10.15	Niiraj Shah 45 "A NEW way to get a lot more new clients & impress your peer group in just 15 minutes a day" 	Sapphire Room

11.00	Mark Garbelotto 60   "Out Sell Your Competition In Any Market"	Sapphire Room
12.00	Master Class Showcase Mark, Frank, Dan and Lindsay	Sapphire Room
12.10	LUNCH / NETWORKING 110	Emerald Room / Foyer
14.00	Lindsay Adams 50  "Reluctant to Recommend You"	Sapphire Room
14.50	Sponsors Showcase 10	Sapphire Room
15.00	Norm Dominguez 60  "Local Business - Global Network"	Sapphire Room
16.00	Networking Like a Pro Congress - information	
16.10	Masterclass Introductions 10	Sapphire Room

17.15	Master Class 1 Frank De Raffe  "Stop Selling & Make More Money" Sapphire Room	Master Class 2 Dan Garlick  "Making use of media on the internet to promote BNI and your business" Emerald Room
18.15	Break and Move (15-minutes)	Break and Move (15-minutes)
18.30	Master Class 3 Mark Garbelotto  "Closing Referrals" Sapphire Room	Master Class 4 Lindsay Adams  "Creating a River of Referrals in Your Business" Emerald Room

19.30

DAY TWO INT'L MEMBERS EVENT Friday 2nd July 2010		
06.30	BUSINESS MATCHING ACTIVITY 150	Emerald Room
09.00	Refreshments, light morning snacks	Emerald Room / Foyer
09.45	Conference bell rings at 09.45	
10.00	Welcome (Robert French, Avryl Au) 15	Sapphire Room
10.15	John Williamson 45 "Surviving Technology & Learning to Communicate Effectively" 	Sapphire Room
11.00	Murphy Lum 45 "Leadership Stream - Geese, Eagles or Turkeys" 	Sapphire Room
11.45	Sponsors Trade Tables Showcase 25	Sapphire Room
12.10	LUNCH / NETWORKING 110	Emerald Room / Foyer
14.00	Josephine Lui 45 "Work your image, your image will work for you" 	Sapphire Room
14.45	Frank de Raffele 30 "OK....So Now What?" 	Sapphire Room
15.15	Conference Highlights 15	Sapphire Room
15.30	1-2-1 / Dance Card Appointments "International Networking, Face to Face"	
19.00	Pre-Dinner	Foyer
19.30	Gala Celebration Awards DINNER	Grand Ballroom (Sapphire)
11.00		

** AGENDA MAY BE SUBJECT TO CHANGE **